



WE ARE LOOKING FOR
MOTIVATION,
RELIABILITY,
PROFESSIONALISM
AND TEAM SPIRIT.

BUT ABOVE ALL
WE ARE LOOKING
FOR YOU!

Our team at Chemlink Specialities Ltd, UK is looking for a
SALES MANAGER (m/f/d) – PHARMA & NUTRACEUTICALS

WELCOME TO THE HARKE TEAM

As an internationally operating trading company, **HARKE GROUP** has been developing as more than 50 years industrial sales and procurement markets for customers and suppliers. Besides chemical, pharmaceutical and natural raw materials, the Group offers related services.

Chemlink Specialities Ltd, part of HARKE GROUP are looking for an experienced sales professional to join their UK team as Sales Manager, Pharma and Nutraceuticals. The role covers the UK (excluding Ireland). The successful candidate will be managing an existing client base as well as looking for new opportunities to grow the business. Working alongside the Pharma Technical Manager, they will be building on and developing relationships within the pharma and nutraceuticals market, promoting the existing product range as well as looking for opportunities to introduce new products to the portfolio. The role is home based with a willingness to travel (around 60%). Travel is mainly UK, some European travel will be required.

REQUIREMENTS

- Degree in science or pharma related discipline
- Minimum 3 years in a pharma and/or nutraceuticals sales role
- Strong commercial sales skills and drive to develop new opportunities
- Passionate about understanding the market and customer needs in order to proactively grow the business
- Self-motivated but also an effective and versatile team player
- Fluent English skills
- Proficient in CRM systems and Microsoft Office especially Excel
- Full driving license
- Ability to travel throughout the UK and other European countries as necessary

Your contact person for applications: Mrs. Joanne Roberts, jor@chemlink.harke.com

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